

Course Description

F-13 Project Financing Agreements and Contracts provides participants with practical insights into the functioning and composition of PPP project documents and financing agreements.

This course focuses on the agreements often used to structure viable PPPs that are attractive to lenders and investors. Since the larger portion of PPP funding typically comes from debt (loans, bonds, etc.), this course will explore the role of project and financing documents from a project lender's perspective.

Through interactive webinars, collaboration, virtual discussion, and self-paced learning, participants will gain knowledge and skills that will enable them to facilitate financial PPP transactions.

Learning Outcomes

Through successful completion of this course, participants will be able to:

- Assess the most critical project documents (shareholder's agreement, O&M agreement, offtake agreement, construction contract, etc.), and their roles in enhancing the bankability of transactions
- Identify the major sections of the term sheet and finance agreement and the issues most often subject to intense negotiation
- Understand the role of other financing documents such as inter-creditor agreements and various credit enhancements, including project completion guarantees
- Review the role of political risk guarantees/insurance in the facilitation of investment and debt and the primary features of the contracts offering such coverage

Online Learning at its Best

IP3's two-week online courses allow participants to interact with top instructors and their own peers to develop a more in-depth understanding of the PPP landscape.

These courses "meet" online for live video webinar sessions that deliver students the opportunity to ask questions and receive speedy answers, much like our in-classroom courses. In between sessions, students have access to myriad resources, including video presentations, interactive discussion forums, and quizzes and knowledge checks.

10 Hours of Online Learning Includes



Course Offering
Online Learning
CEUs 1.0 | Tuition \$1,000



Who Will Benefit

The course is designed for public officials as well as private sector professionals who have an understanding of fundamental public-private partnership concepts, and now seek to learn how to financially execute such projects.

- Staff from national, provincial, federal, state, and municipal governments
- Members of planning organizations and boards
- Regulators and authorities for infrastructure utilities and public services
- Legal, financial, construction and engineering professionals
- Staff of international donor organizations

Become a Certified Project Finance Specialist

Completion of F-13 Project Financing Agreements and Contracts is a contributing factor in obtaining IP3's Project Finance Specialist Certification.

This program provides an introduction to the core body of knowledge in project finance taught by IP3, creating a world-class standard in financial skills development.

Certification requirements include 24 CEUs and successful completion of a Project Finance Specialist exam.



IP3 is an accredited provider of Continuing Education Units (CEUs) as sponsored by the International Association for Continuing Education and Training (IACET).

